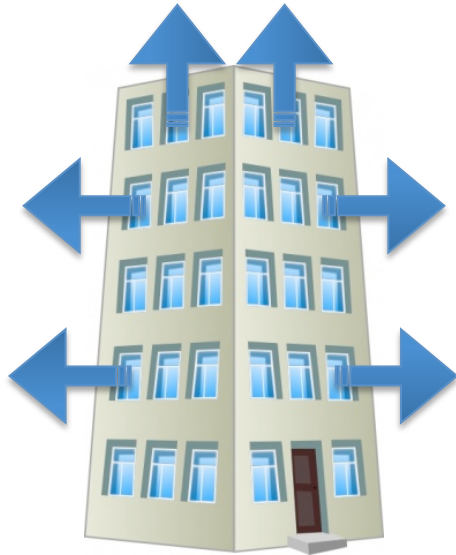




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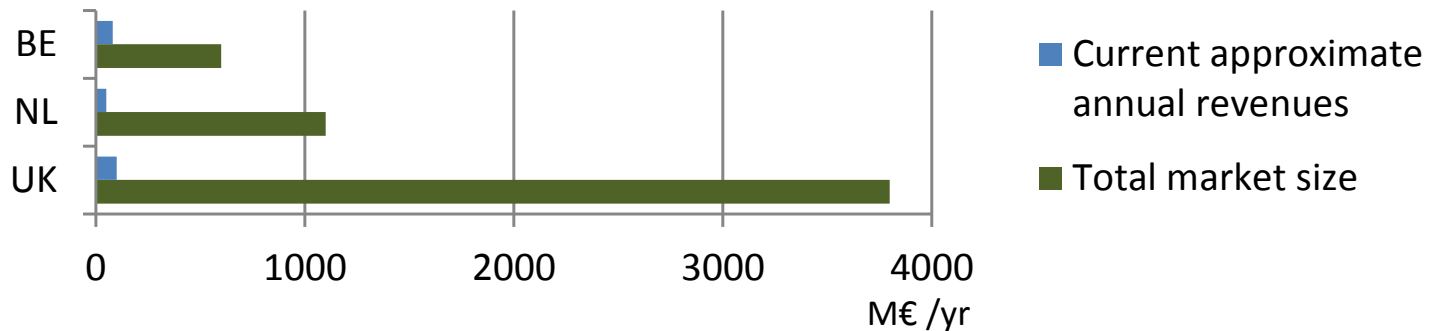
Market size



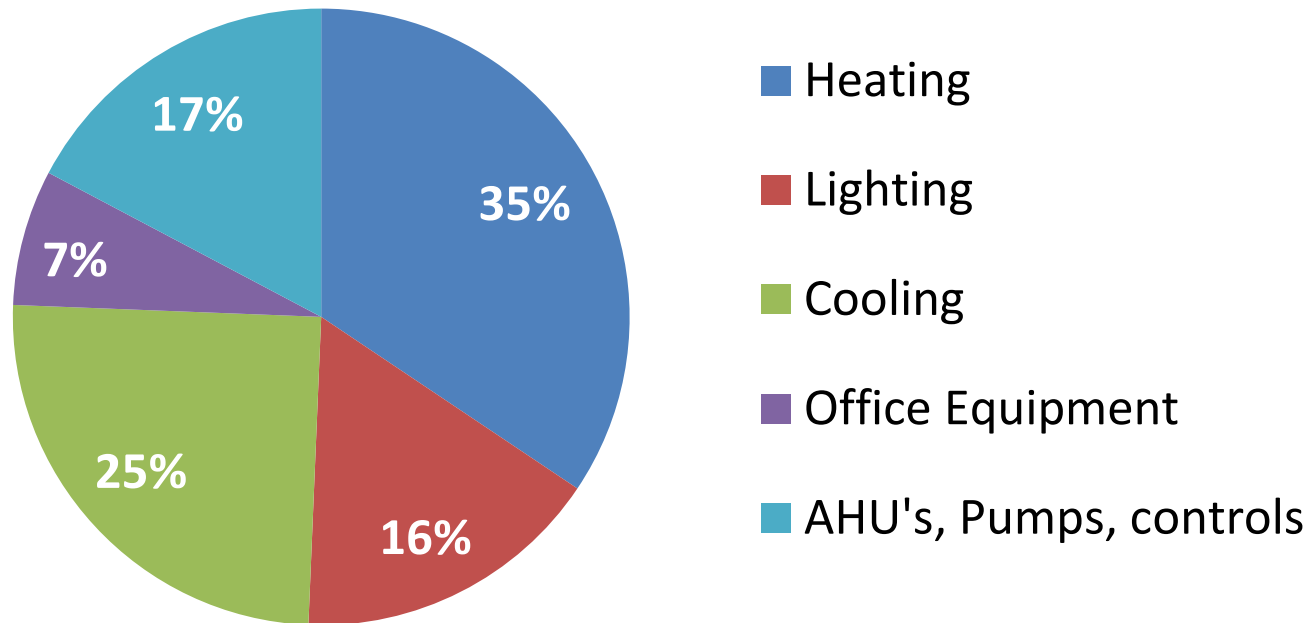
40% of energy in buildings is wasted

But no:

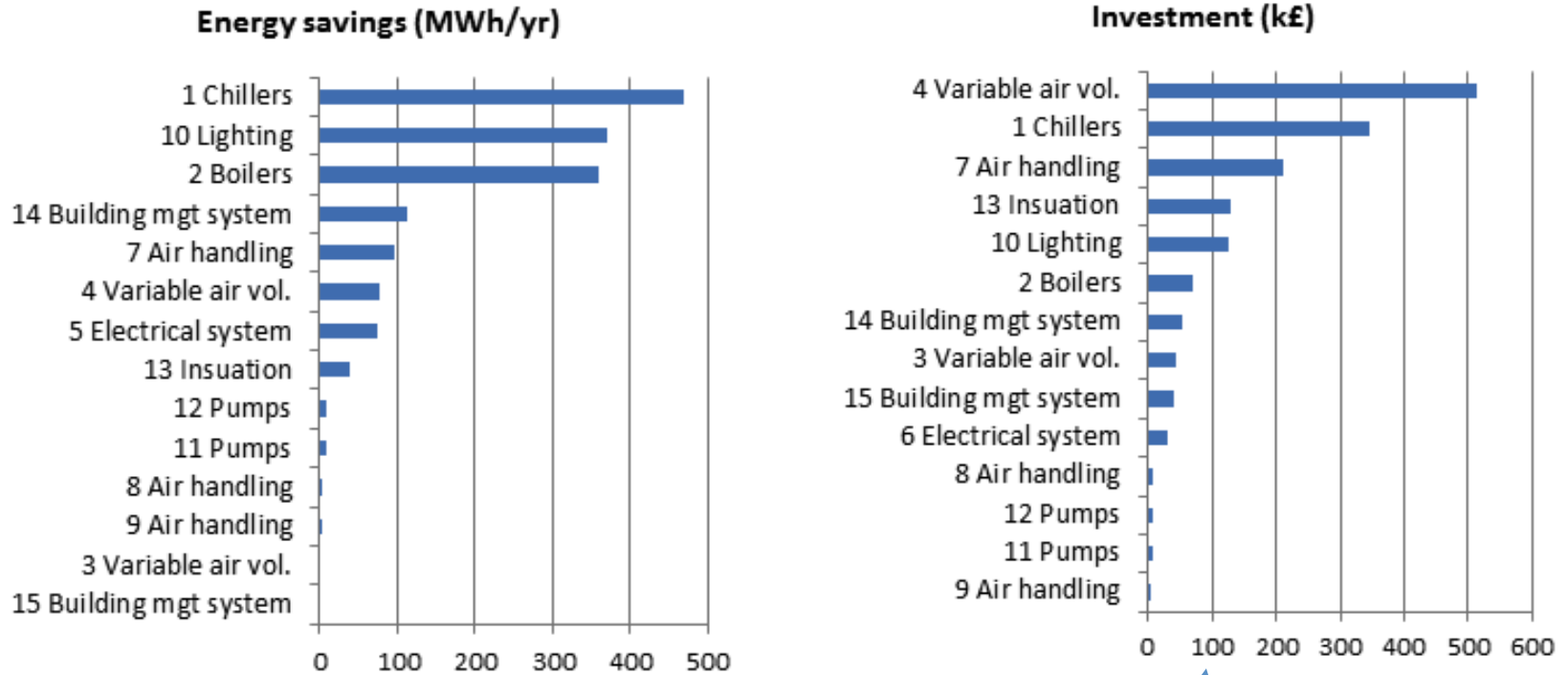
- Expertise
- Time
- Funds



Typical building energy mix



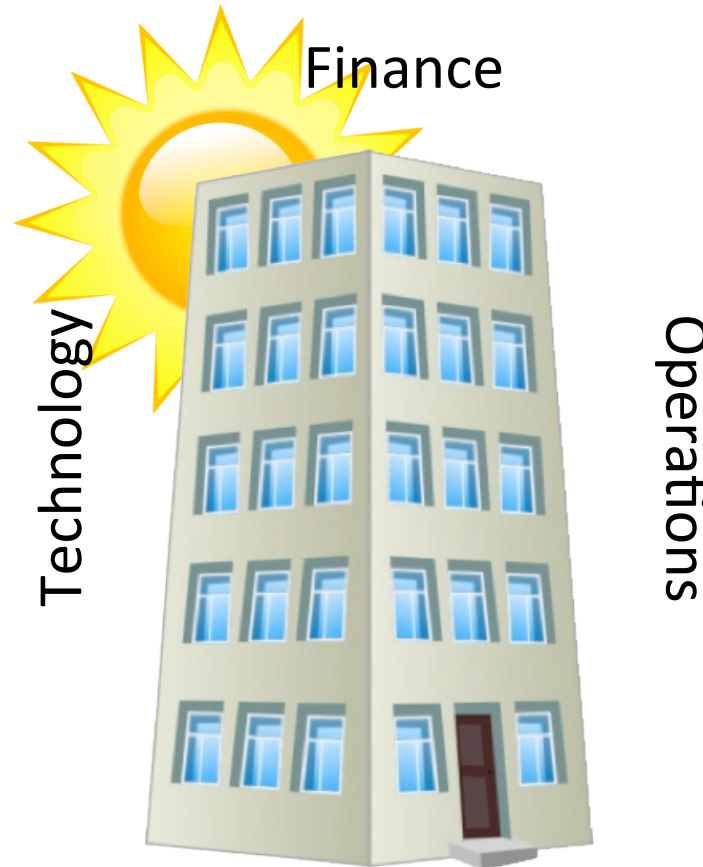
Improvement mix: controls are vital



Sum of hardware investments: 35% improvement
 Smart control: 15%

 Total potential: 50% savings

ESCO approach: 3rd Party expertise + risk





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