



TRANSFORMATIONAL TECHNOLOGY FOR MEASUREMENT & MOTION

SENTEC STORY

ANDREW DAMES



TIMELINE

- ◆ Founded 97 – technology consulting and licensing
- ◆ 14 staff by end 98
- ◆ Electricity meter licence 99
- ◆ Water meter licence 2005
- ◆ Gridkey collaboration 2010
- ◆ Acquired by Sensus 2015, in turn by Xylem 16



HIGHLIGHTS



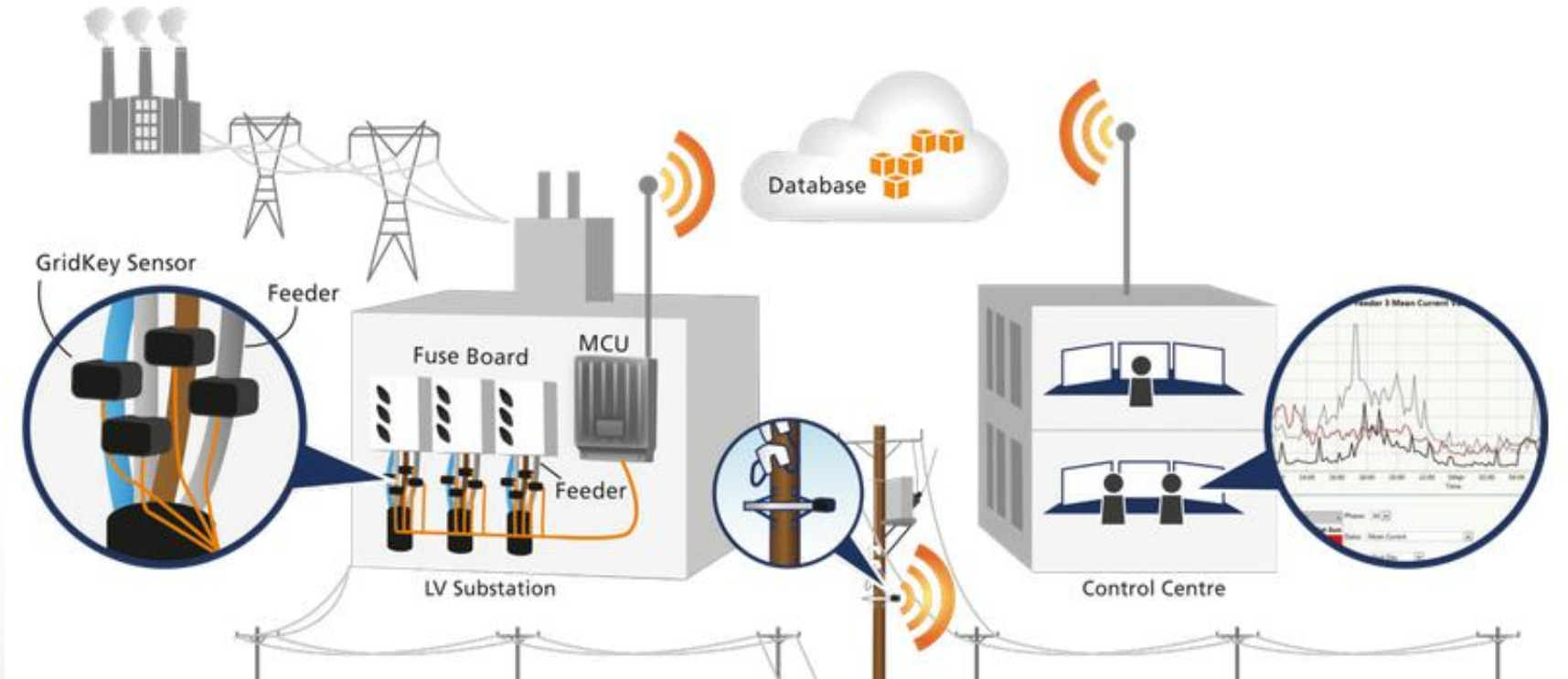
iCON electric meter



iPERL water meter

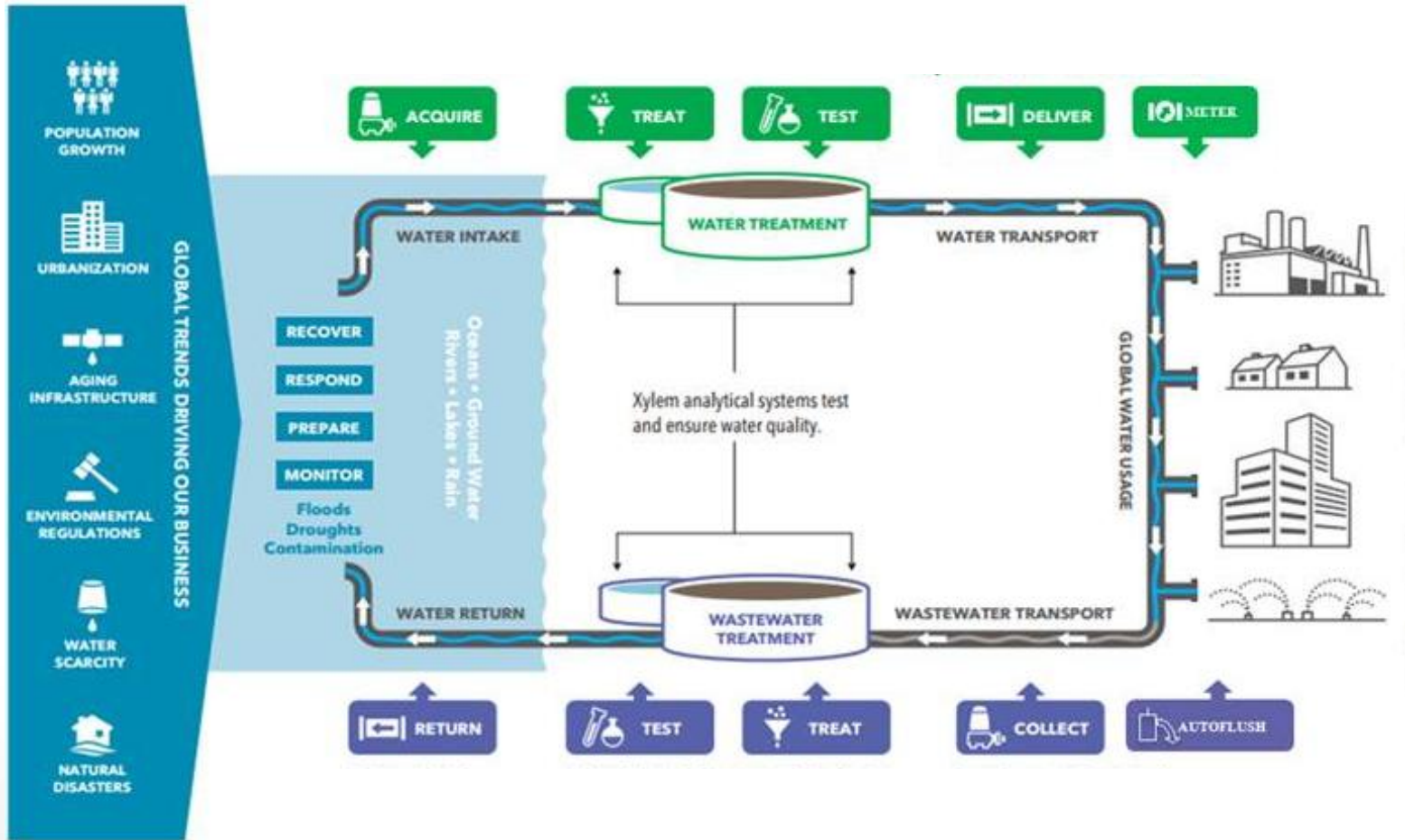


GRIDKEY – NEW PARTNER: LUCY ELECTRIC





NEW MEASUREMENT OPPORTUNITIES WITHIN WATER



Water companies worldwide: \$200bn opex, \$200bn capex. Of which \$40bn electricity, mainly pumps & air blowers



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