

INDUSTRY WEST EUROPE

Business Development Acceleration to West-European markets

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100+ Years of experience in Construction & Industry, Research,
Multinationals as well as SMEs

Technology & Business Economics focus

International Cleantech community

INDUSTRY WEST EUROPE & BUREAU VAN HOVE
WHO WE ARE

FROM WEST-EUROPE TO WEST-EUROPE WITHIN WEST-EUROPE

Examples FROM West-Europe

Liquisol

Harsonic

Examples WITHIN West-Europe

Ingenium Tooling (LU) – Injection molding

BKB Precision (NL) – Precision machining

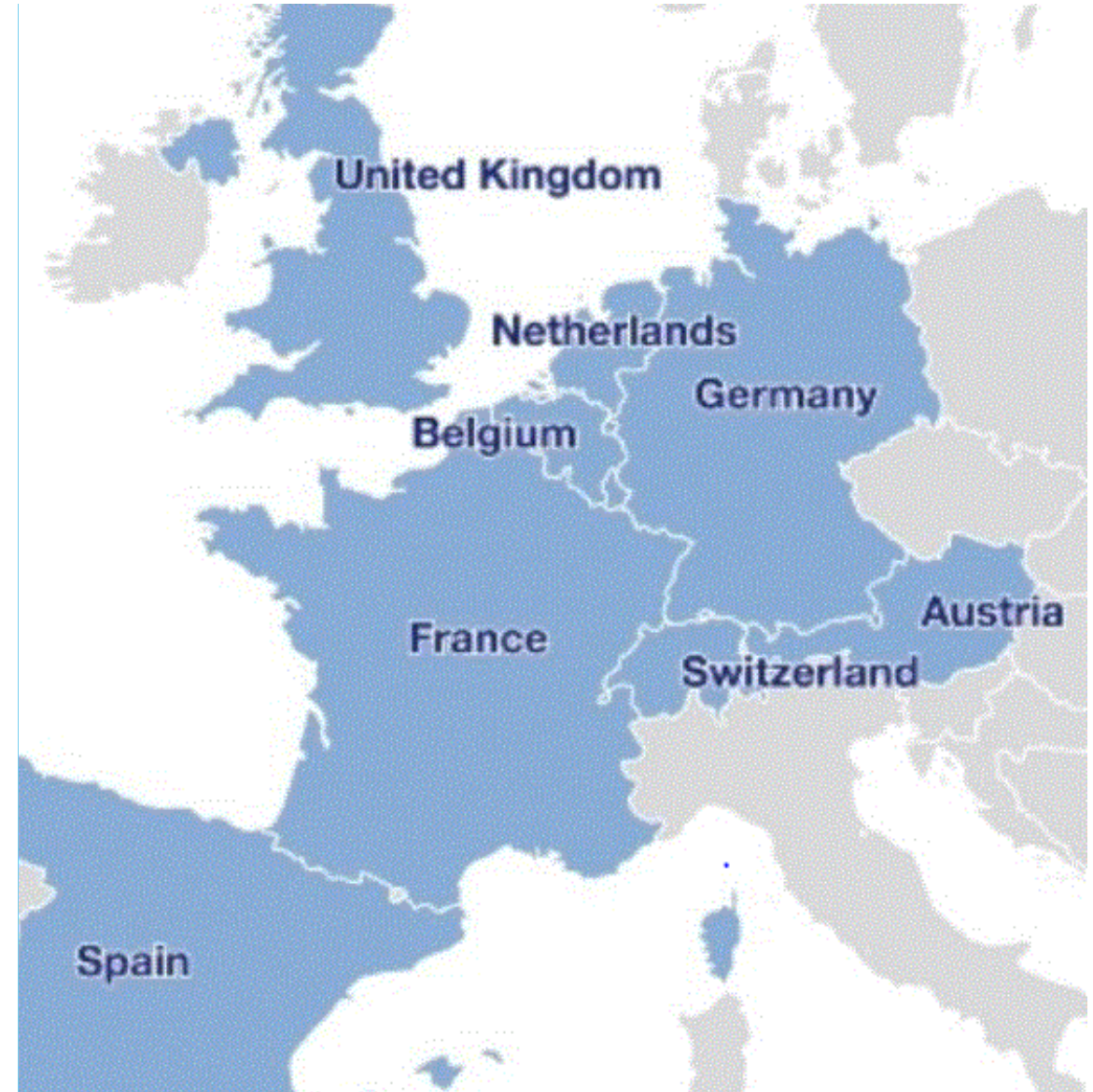
UNIPA Kunststofftechnik (GE) –

Thermoforming

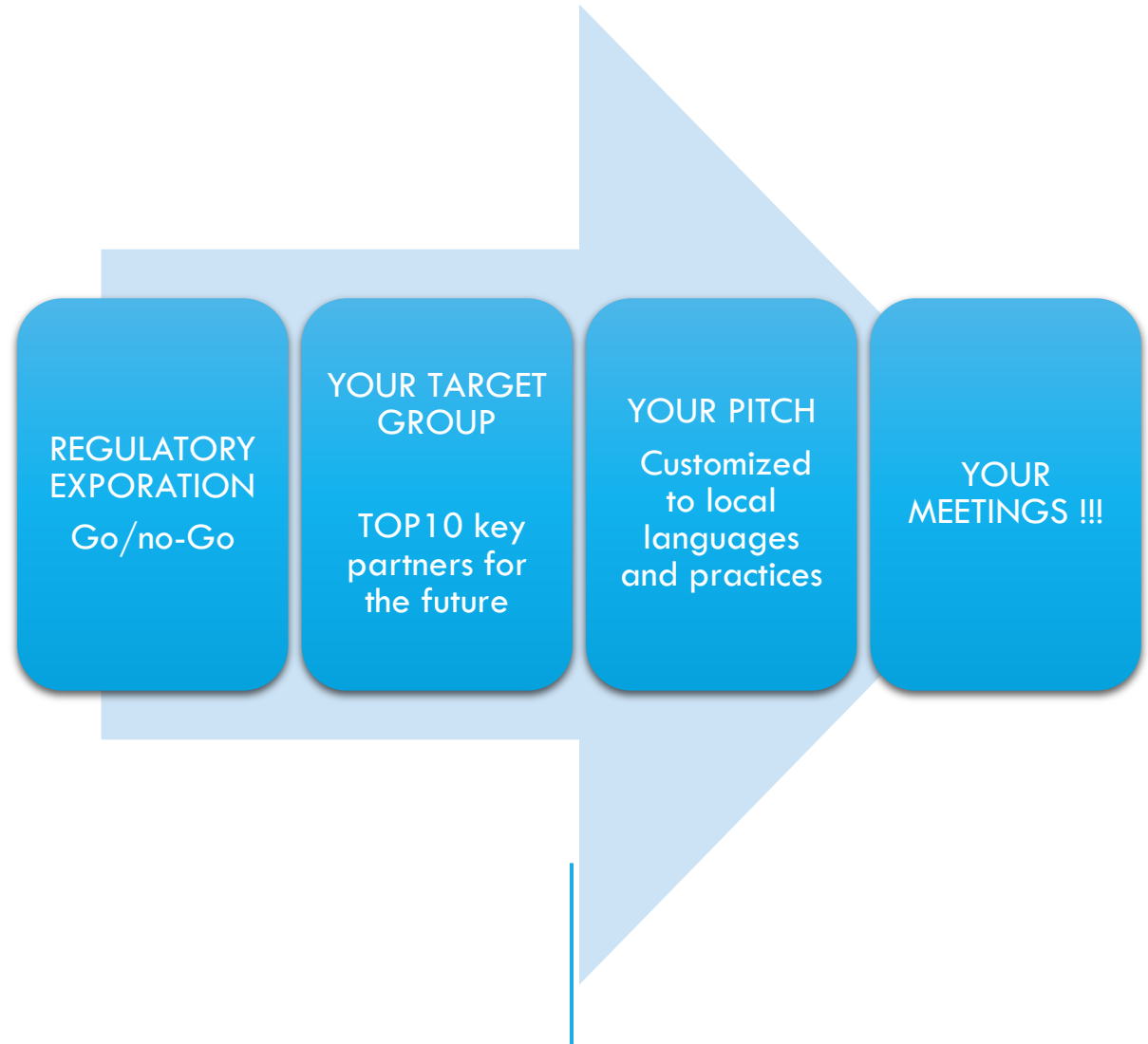
REM.B (BE) – Hydraulics as a Service

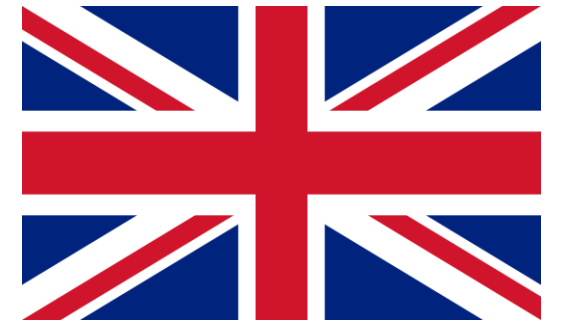
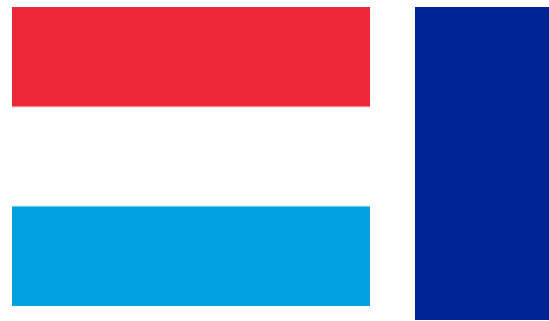
BEKO Technologies (NL) – Compressed Air

Examples TO West-Europe



A 4 STEP APPROACH





STEP 1 - REGULATORY EXPLORATION



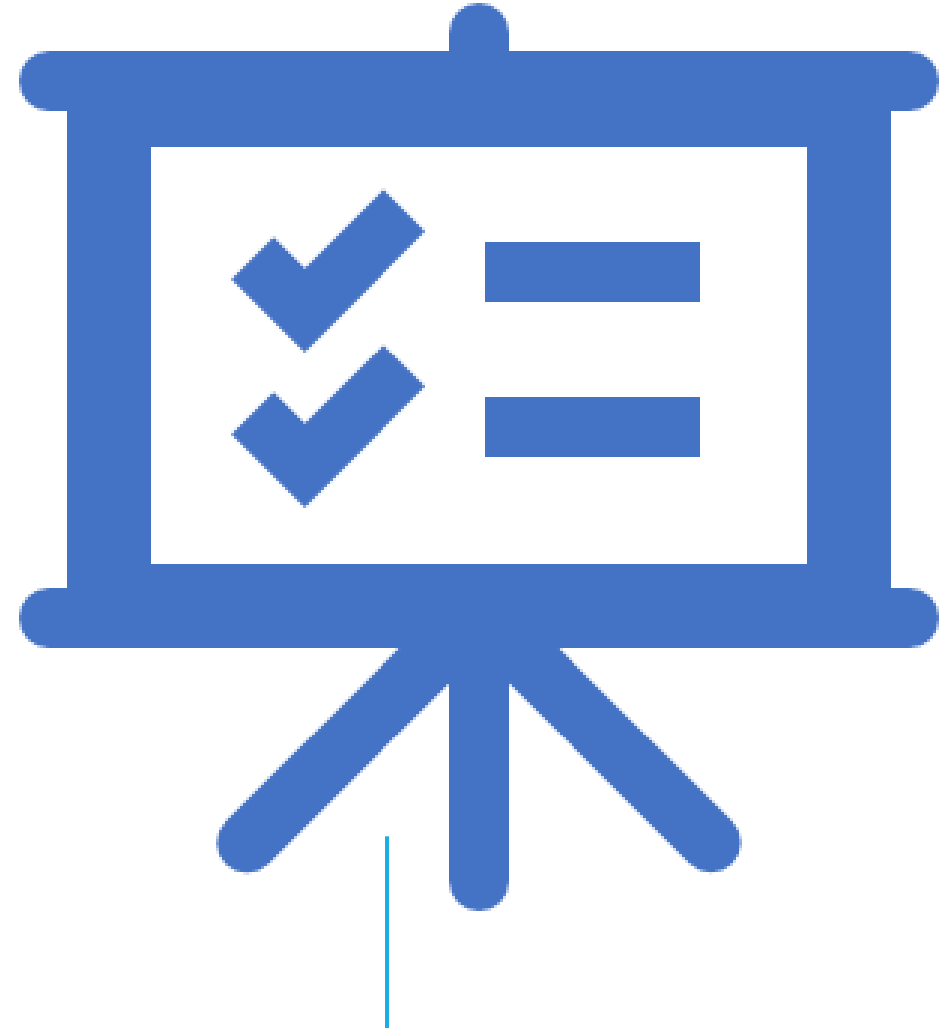
STEP2 — YOUR TARGET MARKET

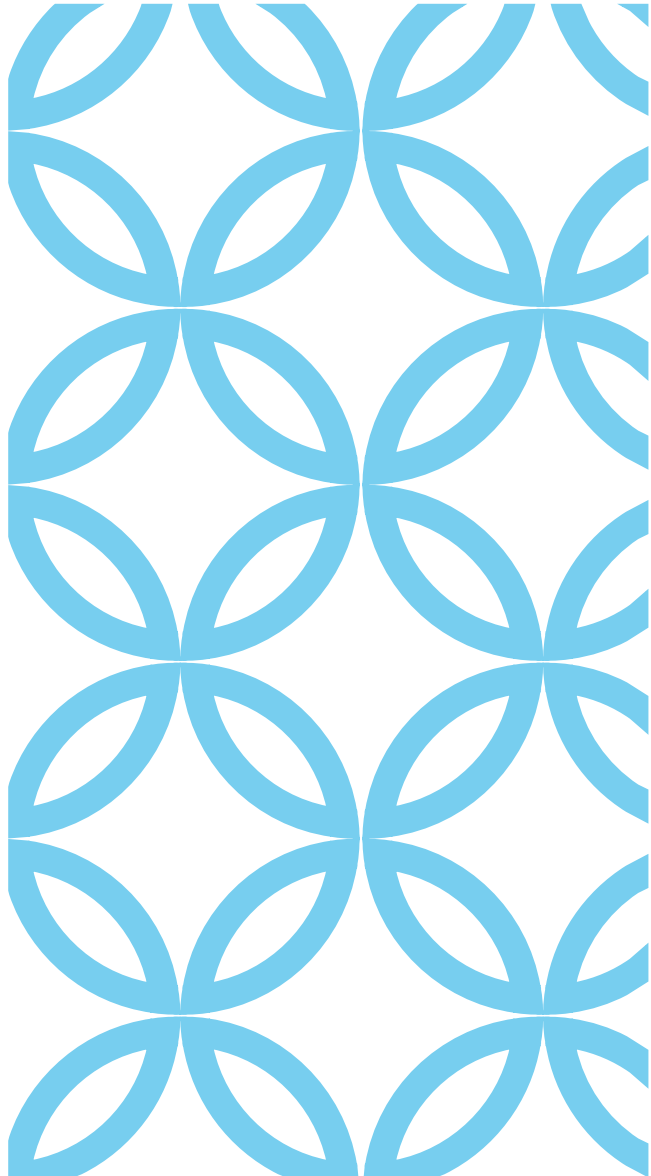
STEP3 YOUR PITCH

BUREAU
VAN HOVE



STEP 4 YOUR MEETING =
YOUR OPPORTUNITY!





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**BUSINESS DEVELOPMENT ACCERATION
IN EUROPE**